



Program Highlights:

- TLC documents your deal for you to expedite funding.
- TLC provides Equipment Finance Agreements only.
- Private Label documents available upon request.
- DocuSign available on all deals including titled.
- Print and sign documents available with ink signature (scan to fund with originals required post funding).
- TLC will manage all title work if the vendor is unable to, and offers eNotary to expedite title work.

Commission:

- Discounting and Brokering programs available.
- 100% commission paid at time of funding, including pre-funding and titled transactions.
- \$5,000 - \$100,000 – Add up to 16 Points
- \$100,001 - \$250,000 – Add up to 8 Points
- Commission Calculator – [Click Here](#)
- Discounting Available – TValue required

Ordering Documents:

- Fill out a Documentation Request Form - [Click Here](#)
- If the collateral being financed is titled and TLC is handling the titling you will need a copy of the front and back of the title or MSO and must fill out the Title Quote section of the Document Request Form. You have two options:
 - Have TLC prepare the documents and adjust the cost, payment, commission for the title costs.
 - Have TLC contact you with the title quote before preparing documents.
- Depending on the Borrowers state and local DMV title quotes can take up to 24 hours.
- If Vendor is titling the Lien holder on title must be Targeted Lending Co., LLC ISAOA, 5500 Main Street, Suite 300 Williamsville, NY 14221

Fees & Payments:

- \$300.00 Documentation Fee (*includes all prefunds, wires and ACH's*)
- \$200.00 Site Inspection Fee
- \$400.00 Private Party Fee (*includes all site inspections and UCC searches*)
- \$100.00 Redoc Fee
- Originator may add a maximum of \$1,000 in additional fees to be added to its commission.

Funding Requirements:

- Fully executed EFA and any ancillary documents
- Advance Payment & Fees – made from the Borrower's business checking account
- Certificate of Insurance – listing Targeted Lending Co., LLC ISAOA as loss payee
- Government issued Photo ID
- Invoice or Bill of Sale – showing Bill to/Ship to the Borrower
- Voided Business Check
- Vendor Payment Instructions
- Commission Invoice
- Assignment Agreement if Private Labeled documents.

Additional items needed if Titled:

- Copy of front and back of the title or MSO.
- Power of Attorney (POA) either:
 - 2 originals from the Borrower or
 - eNotary if allowed by the state. [Check Here](#)
- Guarantee of Title from Seller
- Title Contact Sheet designating where tags should be sent.